USE LICENSE AGREEMENT

BY AND BETWEEN

SMG AND UNIVERSITY OF WEST FLORIDA

DATED December 14, 2006
USE LICENSE AGREEMENT

THIS USE LICENSE AGREEMENT (together with the Exhibits attached hereto, the "Agreement") is dated as of the 14th day of December, 2006 by and between SMG, a Pennsylvania general partnership, with an address at 701 Market Street, 4th Floor, Philadelphia, PA 19106 ("SMG"), and UNIVERSITY OF WEST FLORIDA, acting for and on behalf of the UNIVERSITY OF WEST FLORIDA BOARD OF TRUSTEES, whose current address is 1100 University Parkway, Pensacola, FL 32514 (the "Licensee").

BACKGROUND

SMG is the manager of a facility commonly known as Pensacola Civic Center (the "Facility"), located at 201 E. GREGORY ST, PENSACOLA, FL 32502, which is owned by Escambia County, Florida (the "Owner"). Licensee desires to use all or a portion of the Facility, as set forth below, for the purposes stated herein. Accordingly, SMG desires to grant to Licensee, and Licensee hereby accepts from SMG, a license to use certain areas of the Facility in accordance with the terms and conditions set forth herein.

NOW, THEREFORE, in consideration of the foregoing and the mutual promises, covenants, and agreements herein contained, the parties hereto, intending to be legally bound, hereby agree as follows:

1. Use of the Facility.

   (a) SMG hereby grants Licensee, upon the terms and conditions hereinafter expressed, a license to use those areas of the Facility described on Exhibit A attached hereto (the "Authorized Areas"), including all improvements, furniture, fixtures, easements, rights of ingress and egress, and appurtenances thereto, during the dates and times set forth on Exhibit A (each such date and time, an "Event"). It is expressly understood by the parties hereto that the Facility shall be vacated by Licensee and all persons participating in or attending an Event hereunder on or prior to the end-time of the last Event listed on Exhibit A hereto (the "Expiration Time") and, as such, Licensee shall arrange to have all Events and activities related thereto cease within a reasonable time prior to the Expiration Time to allow ample time for the Facility to be completely vacated on or prior to the Expiration Time.

   (b) In the event Licensee desires to use the Authorized Areas or any other portion of the Facility at any time other than during the dates and times delineated on Exhibit A, Licensee shall request from SMG prior written permission to use such areas of the Facility. In the event such permission is granted, Licensee shall pay as additional rental an amount equal to the sum of SMG's actual costs for performing its obligations under this Agreement during the date(s) and time(s) requested, and a fee in an amount...
determined by SMG to represent a fair value for use of such additional areas of the Facility during such date(s) and time(s).

(c) Licensee acknowledges that the Facility is one component of a planned complex that includes, without limitation, Arena, Meeting Rooms, dressing room area, and Five (5) parking areas, (such other non-Facility areas are collectively referred to herein as the "Complex"). Licensee further acknowledges that SMG will use reasonable efforts to minimize for Licensee any inconvenience or disturbance which may result from the operation, construction, expansion, renovation, and/or other use of the Complex, to the extent that the foregoing activities are within SMG's reasonable control. Licensee hereby agrees to hold SMG, Owner, and their respective officers, directors, agents, and employees harmless from and against any and all losses, liabilities, claims, damages, and expenses (including reasonable costs of investigation and attorneys' fees) (collectively, the "Losses") arising out of any of the foregoing activities occurring at the Complex.

(d) **Floor Plans and Descriptions.**

(i) At least four (4) weeks prior to the first Event, Licensee shall provide to SMG information relating to room or hall set-up(s), staging, event personnel requirements, and food and beverage requirements.

(ii) Licensee shall be solely liable for any and all Losses arising from Licensee's failure to deliver to SMG the materials described in subparagraphs (i) of this Section 1(e) within the specified time periods, including, without limitation, overtime pay and short-notice delivery fees.

2. **Purpose.**

(a) The Facility is to be used solely for the purpose of **University of West Florida Commencement Ceremony.** Licensee shall not use the Facility, or permit the Facility to be used by any of its officers, directors, agents, employees, licensees, or invitees, for any unlawful or immoral purpose or in any manner so as to injure persons or property in, on, or near the Facility.

(b) Licensee shall be liable for any and all losses, liabilities, claims, damages and expenses (including reasonable costs of investigation and attorneys' fees) (collectively, the "Losses") occurring at the Facility (whether within or without an Authorized Area) caused to SMG, Owner and/or persons and/or property in, on, or near the Facility before, during, or after an Event, by (i) Licensee's failure to comply with any and all federal, state, local, and municipal regulations, ordinances, statutes, rules, laws, constitutional provisions, and common laws (collectively, the "Laws") applicable to Licensee's performance of this Agreement and/or activities at the Facility, (ii) any unlawful acts on the part of Licensee or its officers, directors, agents, employees, subcontractors, licensees, or invitees, (iii) the negligent acts, errors and/or omissions or the willful misconduct of Licensee or its officers, directors, agents, employees, subcontractors, licensees, or invitees, or (iv) the material breach or default by Licensee or its officers, directors, agents, or employees of any provisions of this Agreement, including, without limitation, the provisions of Section 14(m) hereof (relating to intellectual property matters),
Section 15 hereof (relating to the Civil Rights Act), and Section 16 hereof (relating to the Americans with Disabilities Act).

(c) Licensee shall conduct business in the Facility in a dignified and orderly manner with full regard for public safety and in conformity with SMG's General Rules and Regulations, including fire and safety rules as required by SMG and/or local fire regulations, as such may exist from time to time. Without limiting the foregoing, Licensee shall obtain prior written approval from SMG's General Manager at the Facility for any pyrotechnic displays, which Licensee anticipates, may be performed at the Facility during the term of this Agreement. Licensee agrees that it will not allow any officer, agent, employee, licensee or invitee at, in or about the Facility who shall, upon reasonable, non-discriminatory grounds, be objected to by SMG and such person's right to use the Facility may be revoked immediately by SMG.

3. Condition of Facility.

(a) Licensee acknowledges that Licensee has inspected the Facility and that Licensee is satisfied with and has accepted the Facility in its condition.

(b) SMG shall have the continuing obligation and responsibility to maintain and keep the Facility in good order and repair, normal wear and tear excepted; provided, however, that (i) the failure by SMG to accomplish the foregoing, said failure resulting from circumstances beyond the control of SMG, shall not be considered a breach of this Agreement by SMG, and (ii) any damages to the Facility and its appurtenances caused by Licensee or its officers, directors, agents, employees, licensees, or invitees shall be paid for by Licensee at the actual cost of repair.

(c) Licensee shall not make any alterations or improvements to the Facility without the prior written consent of SMG. Any alterations or improvements of whatever nature made or placed by Licensee to or on the Facility, except movable trade fixtures, shall, at the option of SMG, (i) be removed by Licensee, at Licensee's expense, immediately upon the conclusion of the Event, or (ii) become the property of Escambia County. SMG may, at its election, accept delivery of property addressed to Licensee only as a service to Licensee, and Licensee will indemnify, defend, and hold harmless SMG for any loss or damage to such property in the receipt, handling, care, and custody of such property at any time. SMG assumes no responsibility whatsoever for any property placed in the Facility. Notwithstanding anything to the contrary set forth herein, Licensee shall be solely responsible and liable for any and all Losses arising out of any and all rigging from or to the physical structure of the Facility or any fixture thereto, set-up, alterations, and/or improvements at or to the Facility necessitated by and/or performed with respect to the Event.

4. Term of License. The license granted in Section 1 above will be effective as of the date and time set forth on Exhibit A and will continue in effect, unless earlier terminated as set forth in Section 12, until the date and time set forth on Exhibit A.

5. License Fee, Merchandising Fee, Parking Lot Fee, Broadcast Fee, and
Reimbursable Service Expenses and Complimentary Tickets. In consideration of the grant of the license in Section 1 above, Licensee shall pay to SMG a license fee, merchandising fee, broadcast fee, and shall reimburse SMG for certain service expenditures, all as calculated in accordance with the provisions set forth below and in accordance with generally accepted accounting principles, consistently applied:

(a) **License Fee (Arena Rent).** Licensee shall pay a license fee (the "License Fee") equal to (i) **Two Thousand Five Hundred Dollars** ($2,500).

(b) **Merchandising Fee.** Licensee shall pay a merchandising fee (the "Merchandising Fee") equal to N/A % of gross novelty and merchandising revenue, less all applicable taxes, generated in connection with the Event.

(c) **Parking Lot Fee.** Licensee shall pay a Parking Lot Fee equal to **One Thousand Dollars** ($1,000).

(d) **Reimbursable Service Expenses.**

(i) SMG shall provide, as required for each Event, the following services (collectively, the "Services"), the expenditures for which are reimbursable by Licensee to SMG ("Reimbursable Service Expenses"): ticket takers, box office services, ticket seller labor, ushers, supervisors, and receptionists; medical services for Event attendees; food and beverage services; security personnel; utilities, including electricity, gas, lighting, water, heating, ventilating, air conditioning, hot and cold water facilities, and waste removal services; electricians and mechanical plant staff; custodial services; scoreboard operations; audio services; and special facilities, equipment and materials, or extra services furnished by SMG at the request of Licensee [which are set forth on Exhibit B].

(ii) SMG shall determine the level of staffing for such Services at each Event after consultation with, and input from, Licensee. Licensee acknowledges and understands that many of the Services are contracted services, the costs of which are subject to change. Licensee shall reimburse SMG for actual costs incurred by SMG in connection with the Services as provided in Section 6 below.

(e) **Complimentary Tickets.** In addition to the License Fee, Merchandising Fee, Broadcast Fee, and Reimbursable Service Expenses, complimentary tickets for promotional purposes shall be available as follows:

SMG shall be entitled to N/A tickets at no charge.

6. **Payment Terms.**

(a) **License Fee, Merchandising Fee, and Broadcast Fee.** The License Fee, Merchandising Fee, and Broadcast Fee set forth in Sections 5(a), (b), and (c) of this Agreement shall be paid by Licensee as provided in Exhibit B attached hereto.
(b) **Reimbursable Service Expenses.** Within Five (5) days after SMG’s receipt of Licensee’s report delivered to SMG pursuant to Section 1(e) above, SMG shall deliver to Licensee an expense report estimate ("Expense Report Estimate"), setting forth SMG’s estimate of all expenses, which SMG will incur in connection with the Services. Within **TWO (2)** business days after the conclusion of an Event, SMG shall deliver to Licensee an expense report setting forth the expenses actually incurred by SMG for the Services ("Actual Expense Report"). Licensee will pay the amount reflected on the actual expense report at the time the report is given to the Licensee. Notwithstanding anything to the contrary set forth in this Agreement, SMG’s failure to deliver either the Expense Report Estimate or the Actual Expense Report shall not excuse Licensee’s obligation to pay any amounts due hereunder.

(c) **Statement of SMG’s Rights and Licensee’s Responsibilities.** As provided by Section 215.422, Florida Statutes, if a warrant in payment of an invoice is not mailed by the Licensee within 40 days after receipt of the invoice, the Licensee shall pay to SMG in addition to the amount of the invoice, interest at a rate of one percent per month, or portion thereof, on the unpaid balance from the expiration of such 40-day period until such time as the warrant is mailed to SMG. These provisions apply only to undisputed amounts for which payment has been authorized. Invoices returned to SMG due to preparation errors will result in a payment delay. Invoice payment requirements do not start until a properly completed invoice is provided to the Licensee. A Vendor Ombudsman has been established within the Licensee. The duties of this individual include acting as an advocate for vendors who may be experiencing problems in obtaining timely payment(s) from the Licensee. The Vendor Ombudsman may be contacted at (850) 474-2636.

(d) **Deposit on Payment.** In order to ensure the payment to SMG of the License Fee, Merchandising Fee, Broadcast Fee, the Reimbursable Service Expenses, and any other amounts as may accrue from time to time under this Agreement, Licensee shall deliver into the custody of SMG, upon execution of this agreement a check payable to SMG, in the amount of **Two Thousand Five Hundred Dollars ($2,500)**. The deposit will be reflected on the Actual Expense Report.

7. **Revenues and Costs.** SMG shall retain one hundred percent (100%) of all revenues generated in connection with parking lot fees and the sale of food and beverages at the Facility. In addition to payment of the Reimbursable Service Expenses above, Licensee shall bear all expenses incurred by Licensee in connection with the holding of an Event at the Facility, including, but not limited to, all costs arising from the use of patented, trademarked or copyrighted materials, equipment, devices, processes or dramatic rights used on or incorporated in the conduct of an Event.

8. **Taxes.** SMG shall not be liable for the payment of taxes, late charges, or penalties of any nature relating to any Event or any revenue received by, or payments made to, Licensee in respect of any Event, except as otherwise provided by law. Licensee shall pay and discharge as they become due, promptly and before delinquency, all assessments, rates, license fees, levies, or imposts, whether general or special, or ordinary or extraordinary, of every name, nature, and kind whatsoever, including all governmental charges of whatsoever name, nature, or kind, which may be levied,
assessed, charged, or imposed, or which may become a lien or charge against this Agreement or any other improvements now or hereafter owned by Licensee.

9. **Insurance.** Licensee will maintain, at its own cost and expense at all times while this Agreement is in effect, general liability insurance to the extent, and in such amounts as, authorized by Florida law and Licensee regulation. The Licensee is an institution of the State of Florida, and its liability coverage is provided through a state self insurance trust fund administered by the Department of Financial Services, Division of Risk Management, and limitations to the liability are provided by law. The University is provided with comprehensive general liability insurance with limits of coverage up to a maximum of $100,000 per person, $200,000 per occurrence, pursuant to the terms and limitations of, Section 768.28, Florida Statutes and chapter 284 Part II. The Licensee will also maintain at its own expense workers' compensation insurance as required by law. Attached with this Agreement are the Certificates of Insurance evidencing such coverage.

10. **Indemnification.**

(a) Licensee shall indemnify, defend, and hold harmless SMG, Owner, and their respective officers, directors, agents, and employees (the "Indemnities") from and against any and all Losses arising from (i) the matters described in Section 1(e)(iii) hereof, (ii) the matters described in Section 2(b) hereof, and/or (iii) personal or bodily injury to or death of persons or damage to the property of SMG or Owner to the extent caused by the negligent acts, errors and/or omissions or the willful misconduct of Licensee or its officers, directors, agents, employees, subcontractors, licensees, or invitees.

(b) Pursuant to Section 1001.705, Florida Statutes, Licensee is an agency of the State of Florida for the purposes of the delineation of constitutional lines of authority. Article VII, Section 10 of the Florida Constitution prohibits state agencies from pledging the credit of the state. Therefore, all provisions in this agreement providing for indemnification by Licensee are null and void. All provisions in this agreement providing that Licensee will hold harmless SMG are similarly null and void.

(c) The provisions set forth in subparagraph (a) above shall survive termination or expiration of this Agreement.

11. **Default, Termination, and Other Remedies.**

(a) **Default.** Licensee shall be in default under this Agreement if any of the following occur: (i) Licensee fails (A) to pay any amount due hereunder (including, without limitation, the Licensee Fee or the Reimbursable Service Expenses) when the same are required to be paid hereunder or (B) to provide the security required under Section 6(d) hereof by the date when due, (ii) Licensee or any of its officers, directors, employees or agents fails to perform or fulfill any other term, covenant, or condition contained in this Agreement and Licensee fails to commence a cure thereof within five (5) business days after Licensee has been served with written notice of such default, or (iii) Licensee makes a general assignment for the benefit of creditors. SMG shall be in default under this Agreement if SMG fails to perform or fulfill any term, covenant, or condition
contained in this Agreement and SMG fails to commence a cure thereof within five (5) business days after SMG has been served with written notice of such default. Nothing herein shall be construed as excusing either party from diligently commencing and pursuing a cure within a lesser time if reasonably possible. Notwithstanding clause (ii) above, if the breach by Licensee or any of its officers, directors, employees, or agents of such other term, covenant, or condition is such that it threatens the health, welfare, or safety of any person or property, then SMG may, in its discretion, require that such breach be cured in less than five (5) business days or immediately.

(b) **Termination by Reason of Default.** Upon a default pursuant to Section 12(a) hereof, the non-breaching party may, at its option, upon written notice or demand upon the other party, cancel and terminate the license granted in Section 1 hereof and the obligations of the parties with respect thereto. In addition to the foregoing, if Licensee fails to comply with any of the provisions of this Agreement, SMG may, in its sole discretion, delay and/or withhold payment and/or settlement of all accounts and funds related to monies collected or received by SMG for the benefit of Licensee hereunder until the completion of an investigation relating to such violation.

(c) **Termination by Reason of Labor Dispute.** In addition to the remedies provided elsewhere in this Agreement, SMG shall have the right to terminate this Agreement in the event that a dispute occurs between Licensee and its employees or between Licensee and any union or group of employees by reason of the union affiliation or lack of union affiliation of persons employed by Licensee or any one with whom Licensee contracts.

(d) **Injunctive Relief.** In addition to any other remedy available at law, equity, or otherwise, either party shall have the right to seek to enjoin any breach or threatened breach and/or obtain specific performance of this Agreement by the other party upon meeting its burden of proof of such breach or threatened breach as required by applicable statute or rule of law.

12. **Representations and Warranties.** Each party hereby represents and warrants to the other party, and agrees as follows:

(a) It has the full power and authority to enter into this Agreement and perform each of its obligations hereunder;

(b) It is legally authorized and has obtained all necessary regulatory approvals for the execution, delivery, and performance of this Agreement; and

(c) No litigation or pending or threatened claims of litigation exist which do or might adversely affect its ability to fully perform its obligations hereunder or the rights granted by it to the other party under this Agreement.
13. **Covenants.** Licensee hereby covenants as follows:

(a) Licensee shall not occupy or use the Facility except as provided in this Agreement.

(b) Licensee shall comply with all legal requirements which arise in respect of the Facility and the use and occupation thereof.

(c) Licensee shall not cause or permit any Hazardous Material to be used, stored, or generated on, or transported to and from the Facility. "Hazardous Material" shall mean, without limitation, those substances included within the definitions of "hazardous substances", "hazardous materials", "toxic substances", or "solid waste" in any applicable state or federal environmental law.

(d) Licensee shall not advertise, paint, post, or exhibit, nor allow to be advertised, painted, posted, or exhibited, signs, advertisements, show bills, lithographs, posters, or cards of any description inside or outside or on any part of the Facility except upon written permission of SMG.

(e) Licensee shall not broadcast by television or radio any Event scheduled to be presented in the Facility under the terms of this Agreement without the prior written approval of SMG. If approval is granted by SMG, then all monies received from such broadcast will be considered as broadcast revenues for the purpose of determining the Broadcast Fee due to SMG.

(f) Licensee shall not cause or permit beer, wine, or liquors of any kind to be sold, given away, or used upon the Facility except upon prior written permission of SMG.

(g) Licensee shall not operate any equipment or materials belonging to SMG without the prior written approval of SMG.

(h) Licensee, its officers, directors, employees, agents, members, or other representatives shall not "scalp" tickets for an Event, to the extent applicable. Licensee and its representatives shall provide assistance to SMG in its efforts to control and prevent such ticket "scalping".

(i) No portion of any passageway or exit shall be blocked or obstructed in any manner whatsoever, and no exit door or any exit shall be locked, blocked, or bolted while the Facility is in use. Moreover, all designated exit ways shall be maintained in such manner as to be visible at all times.

(j) If the Licensee Fee includes a percentage of revenue generated from an Event, then no collections, whether for charity or otherwise, shall be made, attempted, or announced at the Facility, without first having made a written request and received the prior written consent of SMG. In such event, donations or collections are granted by SMG in lieu of an admission ticket, then all such monies received from such collections or donations will be considered as ticket revenues for the purpose of
14. **Civil Rights Act.** During the performance of this Agreement, Licensee shall comply fully with Title VI and Title VII of the Civil Rights Act of 1964, as amended, and all other regulations promulgated thereunder, in addition to all applicable state and local ordinances concerning Civil Rights.

15. **Americans With Disabilities Act.** With respect to any Event at the Facility, Licensee recognizes that it is subject to the provisions of Title III of the Americans With Disabilities Act, as amended ("ADA"). Licensee represents that it has viewed or otherwise apprised itself of the access into the Facility, together with the common areas inside, and accepts such access, common areas, and other conditions of the Facility as adequate for Licensee's responsibilities under the ADA. Licensee shall be responsible for ensuring that the Facility complies and continues to comply in all respects with the ADA, including accessibility, usability, and configuration insofar as Licensee modifies, rearranges or sets up in the Facility in order to accommodate Licensee's usage. Licensee shall be responsible for any violations of the ADA that arise from Licensee's reconfiguration of the seating areas or modification of other portions of the Facility in order to accommodate Licensee's usage. Licensee shall be responsible for providing auxiliary aids and services that are ancillary to its usage and for ensuring that the policies, practices, and procedures it applies in connection with an Event are in compliance with the ADA.

16. **Use of Information.** Licensee hereby acknowledges and agrees that SMG shall have the right to disclose to recognized industry sources that track event activity information relating to any Event, including, without limitation, attendance figures, and gross ticket revenue for the Event.

17. **Construction of this Agreement**

   (a) **Choice of Law.** This Agreement shall be deemed to be made, governed by, and construed in accordance with the laws of Escambia County, Florida, without giving effect to the conflict of law principles thereof.

   (b) **Paragraph Headings.** The paragraph headings are inserted herein only as a matter of convenience and for reference and in no way are intended to be a part of this Agreement or to define, limit, or describe the scope or intent of this Agreement or the particular paragraphs hereof to which they refer.

   (c) **Entire Agreement; Amendments.** This Agreement (including all Exhibits and other documents and matters annexed hereto or made a part hereof by reference) contains all of the covenants, agreements, terms, provisions, and conditions relating to the rights and obligations of SMG and Licensee with respect to the Facility. No alterations, amendments, or modifications hereof shall be valid unless executed by an instrument in writing by the parties hereto.

   (d) **Severability.** If any provision or a portion of any provision of this Agreement is held to be unenforceable or invalid by a court of competent jurisdiction, the validity and enforceability of the enforceable portion of any such provision and/or the remaining provisions shall not be affected thereby.
(e) **Time.** Time is of the essence hereof, and every term, covenant, and condition shall be deemed to be of the essence hereof.

(f) **Successors.** This Agreement shall be binding upon, and shall inure to, the benefit of the successors and assigns of SMG, and to such successors and assigns of Licensee as are permitted to succeed to the Licensee’s right upon and subject to the terms hereof.

(g) **Independent Contractor; No Partnership.** SMG and Licensee shall each be and remain an independent contractor with respect to all rights and obligations arising under this Agreement. Nothing herein contained shall make, or be construed to make, SMG or Licensee a partner of one another, nor shall this Agreement be construed to create a partnership or joint venture between and of the parties hereto or referred to herein.

(h) **Singular and Plural.** Whenever the context shall so require, the singular shall include the plural, and the plural shall include the singular.

18. **Miscellaneous.**

(a) **Waiver.** The failure of any party to enforce any of the provisions of this Agreement, or any rights with respect hereto, or the failure to exercise any election provided for herein, will in no way be considered a waiver of such provisions, rights, or elections, or in any way affect the validity of this Agreement. The failure of any party to enforce any of such provisions, rights, or elections will not prejudice such party from later enforcing or exercising the same or any other provisions, rights, or elections, which it may have under this Agreement.

(b) **Assignment.** Neither this Agreement nor any of the rights or obligations hereunder may be assigned or transferred in any manner whatsoever by either party without the prior written consent of the other party. With Licensee’s written permission, SMG shall be entitled to assign its rights and obligations hereunder to Owner or to any other management company retained by Owner to manage the Facility, and in such event, neither party shall have further liability to the other hereunder for the performance of any obligations or duties arising after the date of such assignment.

(c) **Notices.** Any notice, consent, or other communication given pursuant to this Agreement shall be in writing and shall be effective either (i) when delivered personally to the party for whom intended, (ii) upon delivery by an overnight courier services that is generally recognized as reliable, and the written records maintained by the courier shall be prima facie evidence of delivery, or (iii) on delivery (or attempted delivery) by certified or registered mail, return receipt requested, postage prepaid, as of the date shown by the return receipt; in any case addressed to such party as set forth below or as a party may designate by written notice given to the other party in accordance herewith.
If to SMG: SMG
201 E. Gregory St.
Pensacola, FL 32502
Attention: Cyndee Pennington, General Manager

If to Licensee: University of West Florida
Academic Affairs
1100 University Parkway
Pensacola, FL 32514
Attention: Patsy Enfinger

(b) Non-Exclusive Use. SMG shall have the right, in its sole discretion, to use or permit the use of any portion of the Facility other than the Authorized Areas to any person, firm, or other entity regardless of the nature of the use of such other space with prior approval of Licensee.

(c) Force Majeure. If the Facility is damaged from any cause whatsoever or if any other casualty or unforeseeable cause beyond the control of SMG, including, without limitation, acts of God, fires, floods, epidemics, quarantine restrictions, terrorist acts, strikes, failure of public utilities, or unusually severe weather, prevents occupancy and use, or either, as granted in this Agreement, each party is hereby released by the other from any damage so caused thereby.

IN WITNESS WHEREOF, this Agreement has been duly executed by the parties hereto as of the day and year first written above.

SMG
By: [Signature]
Name: Cyndee Pennington
Title: General Manager

UNIVERSITY OF WEST FLORIDA
By: [Signature]
Name: Dr. Sandra Flake
Title: Provost

Approved As To Form And Legality:
[Signature]
UWF Attorney
EXHIBIT B TO USE LICENSE AGREEMENT
PENSACOLA CIVIC CENTER

1. Additional Reimbursable Service Expenses. At the request of Licensee, the following special facilities, equipment, materials, and extra services will be furnished by SMG for the Event: SEE CONTRACT SUMMARY

2. Payment of License Fee, Merchandising Fee, and Broadcast Fee.
   
   (a) Fixed License Fee: The fixed License Fee set forth in Section 5(a) above shall be paid in accordance with the following schedule:

<table>
<thead>
<tr>
<th>Percentage Payable</th>
<th>Payment Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,500</td>
<td>Deposit upon signing on this contract</td>
</tr>
<tr>
<td>100%</td>
<td>Remainder upon receipt of settlement</td>
</tr>
</tbody>
</table>

   b) Percentage Fee. The percentage Licensee Fee set forth in Section 5(a), Merchandising Fee set forth in Section 5(b), and Broadcast Fee set forth in Section 5(c) above shall be paid no later than Day of Settlement.
**CONTRACT SUMMARY**

**EVENT:** UNIVERSITY OF WEST FLORIDA
COMMENCEMENT CEREMONY

**DATE:** DECEMBER 16, 2006

**PROMOTER:** UNIVERSITY OF WEST FLORIDA

1. **ARENA RENT:** $2,500
   Tax exempt #27-00-041536-57C Expires: 1/12/2008

2. **PARKING LOT RENT:** $1,000 (tax exempt)

3. **MEETING ROOM RENT:** Use of 1 meeting room (Room A for Faculty Breakfast & Cap/Gown Return) $325 (tax exempt).

   If additional rooms are utilized charges will be based on usage.

4. **LABOR:** Any labor utilized other than that listed below will be charged according to the current Labor Rate Sheet at the time of this event:

   **HOUSE STAFF**
   
   Event Coordinator $23.00 per hour
   Site Mgr (call time) $22.00 per hour (2 hours)
   Supervisor (1) $20.50 per hour (4 hour minimum)*
   Supervisor (call time) $20.50 per hour (1 hour)*
   Door Guards (12) $19.50 per hour (4 hour minimum)*
   Switchboard Operator (1) $9.50 per hour
   Event Attendants (2) $9.50 per hour

   **MEDICAL ATTENDANTS**
   Medical Attendants (2) $25.00 per hour

   **SECURITY**
   
   Traffic Supervisors (2) $31.50 per hour (5 hour minimum)*
   Call time for Supervisor $31.50 per hour (2 hours)*
   Traffic Officers (5) T-shirt Security Sup. (1) $31.50 per hour (5 hour minimum)*
   Call time $20.50 per hour (4 hour minimum)*
   T-shirt Security (5) $19.50 per hour (4 hour minimum)*
OPERATIONS
Stagehands $22.25 per hour
Sound Operator $22.25 per hour
Curtain Hang (Up & Down) $28.50 per hour (4 hour minimum up & down)

Rates are subject to change and show will be charged according the rates in effect at the time of event.

5. **ARENA CONVERSION:** $2,000 flat fee

6. **EQUIPMENT RENT:** Any equipment utilized will be charged according to the current Equipment Rental Rate Sheet (tax exempt):

   Sound System $150
   Wireless Mic $75 each
   Hard Wire Mics $50 each
   Tablecloths $5 each

Rates are subject to change and show will be charged according the rates in effect at the time of event.

7. **INSURANCE:** Please provide the self insured letter.

8. **SPECIAL STIPULATION:** The attached special stipulation regarding the care of the arena floor shall be considered a part of this agreement.

9. **CATERING:** No food may be brought in from the outside. SMG is our in-house catering company and if their services are needed they can be reached at 432-0800 ext. 238 (Jan Castillo).

AGreed TO BY:

**Dr.-Sandra M. Flake for University of West Florida**

**FOR: SMG**